

DENVER D. BALATUCAN

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PROFESSIONAL SUMMARY

Experienced and results-oriented Area manager in the food industry, with a strong background in managing multiple store operations. Proven ability to drive sales growth, ensure food safety and quality standards, and lead high-performing teams across various locations. Skilled in inventory control, staff training, and implementing efficient store processes to enhance customer satisfaction and operational excellence. Committed to achieving business goals while maintaining high standards in product presentation and service quality.

PROFESSIONAL EXPERIENCE

Area Manager (TUTOR)

Company Name – Yonghy Enterprise Corp. (MIXUE PH.)
July, 2023 – June, 2025

- Managed several food outlets, supporting branch managers in achieving sales goals and improving store performance.
- Monitored store operations, addressed operational challenges, and ensured smooth execution of company promotions and marketing campaigns.
- Provided coaching and mentoring to front-line staff, improving customer service standards and operational efficiency.
- Collaborated with upper management in planning sales strategies, scheduling, and manpower allocation.
- Ensured adherence to health, hygiene, and safety standards across all locations.
- Managed daily operations of multiple food retail branches, ensuring consistency in quality, service, and cleanliness standards.
- Led a team of store supervisors and staff, providing direction, training, and performance evaluations to maintain high productivity and morale.
- Analyzed sales performance and implemented strategies that resulted in consistent revenue growth and improved customer satisfaction.
- Oversaw inventory control, supply ordering, and cost management to maximize profit margins.
- Conducted regular audits to ensure compliance with food safety and company standards.

EDUCATION

B.S. in Business Administration, Major in HR Development Management
Taguig City University / August 2022

Signal Village National High School / March 2015

Elementary Em's Elementary School / March 2010

CORE COMPETENCIES

- Multi-Store Operations Management
- Sales Planning & Target Achievement
- Team Leadership & Staff Development
- Food Safety & Quality Control
- Inventory & Cost Management
- Customer Service Excellence
- Performance Monitoring & Evaluation
- Strategic Planning & Execution
- Training & Staff Coaching
- Store Audits & Compliance
- Marketing & Promotional Campaigns
- Problem Solving & Decision Making

TECHNICAL SKILLS

- Sales Reporting & Data Analysis
- Inventory Management Systems (POS, ERP)
- Store Operations & Process Improvement
- Staff Scheduling & Workforce Planning Tools
- Microsoft Office Suite (Excel, Word, PowerPoint)
- Sales Forecasting & Budget Management
- CRM Tools & Customer Feedback Systems
- Audit & Compliance Reporting
- Training Program Development
- Order Management & Supply Chain Coordination

PERSONAL INFORMATION

- AGE: 26
- BIRTHDATE: October 28, 1998
- CIVIL STATUS: Single

CHARACTER REFERENCES

- MR. Ray Paduano Jr. HarteHanks – Helpdesk Associate 09469749513
- Ms. Anjanette Legaspi Colleague at MAQResearch Inc 09388728849
- Ms. Alexis Rivero Recruitment Specialist - RGMC -JR 0935678418